

## Course Syllabus

Study programm	Business Management
Course code	BWIB5SAPIL
Course title	Special aspects of international purchasing & supply chain management
Term / year of study	Fall/Winter Term
when the course is delivered	
Cycle	1st cycle
ECTS credits / contact hours	5 / 28
Teaching units (hours/week - SWS)	2
Course type	ILV (Interactive lecture)
Prerequisites	B2 level in English, basic understanding of organisational structures, management functions and supply chain management
Language of instruction	English
Course content	The course enables students to comprehensively understand the key principles and techniques of supply chain management. The following theoretical basics will be discussed:
	<ul><li>Global Supply Chain Networks</li><li>Supply Chain Network Design</li><li>Supply Chain Network Risk Analysis</li></ul>
	Purchasing plays a critical role as a boundary- spanning function through which it contributes to an organisation's strategic success. The aim of this module is to provide an integrative understanding of

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	the role and its complex inter and intra-organisational relationships that contribute to sustained commercial success and maximised competitive advantage. The following theoretical basics will be discussed:  Critical evaluation of purchasing strategies  Managing of supplier-client relationships  B2B purchasing platforms  Guest lecturers from several global players from the Salzburg area give insights into their daily business of international supply chain management and purchasing tasks.
Learning outcomes	<ul> <li>After completing the module, a student is able to:</li> <li>Design a SCN with all its nodes including capability and capacity, connected by lanes to help products move between facilities.</li> <li>Ensure that the global network is versatile enough to cope with future uncertainties.</li> <li>Explain the difference between endogenous and exogenous uncertainty.</li> <li>Critically analyse the objectives of the purchasing function in a supply chain.</li> </ul>
Learning methods	Website analyses, peer presentations, debates, guest lectures
Assessment methods & criteria	<ul><li>Active participation in class 20%</li><li>Written examination 80%</li></ul>
Grading Scale	1 Excellent 100 - 93% 2 Good 83 - 92% 3 Good average 70 - 82% 4 Below average 50 - 69% 5 Insufficient < 50%
Recommended resources	<ul> <li>Zsidisin, G. A., Henke, M. (Eds.) (2019):</li> <li>Revisiting Supply Chain Risk, Springer</li> <li>International Publishing.</li> </ul>



	<ul> <li>Ivanov, D., Tsipoulanidis, A., Schönberger, J. (2019): Global Supply Chain and Operations Management. A Decision-Oriented Introduction to the Creation of Value. Springer International Publishing.</li> <li>Lehmacher, W. (2017): The Global Supply Chain. How Technology and Circular Thinking transform our Future, Springer International Publishing.</li> </ul>
Attendance	75%

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